

Candidate: Betty Penske

Assessment: Pre-Hire Personality Assessment (First-Line Supervisor Focus)

Completed: August 31, 2024 Prepared for: Susan Bookman

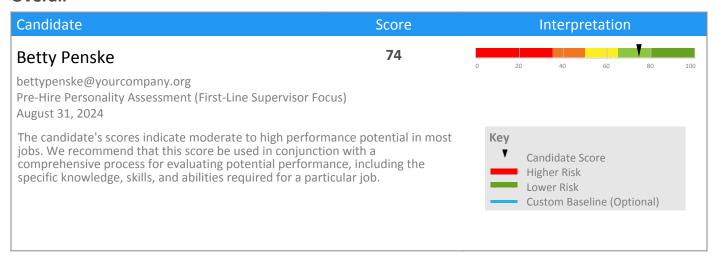
HR Avatar Data Collection Account

Test Results and Interview Guide

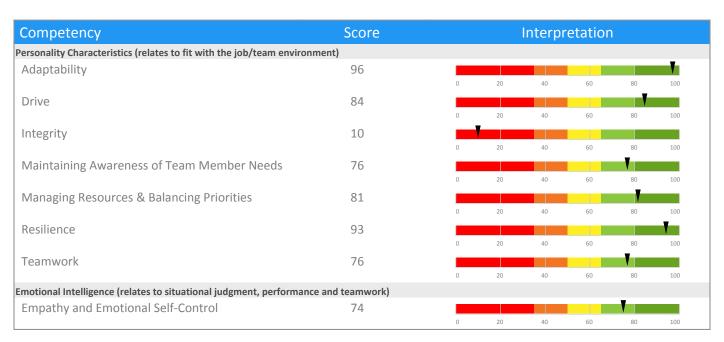
The Pre-Hire Personality Assessment (First-Line Supervisor Focus) assessment measures key factors related to high performance and tenure in this job. Attribute types measured vary by test, but can include cognitive ability, skills, knowledge, personality characteristics, emotional intelligence, and past behavioral history. This report includes a one page summary, followed by detailed results with an embedded interview guide. Note that these results should always be used as a part of a balanced candidate selection process that includes independent evaluation steps, such as interviews and reference checks.



Overall

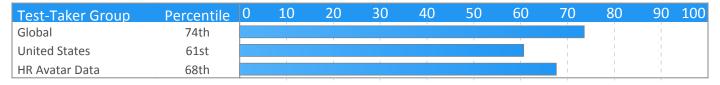


Competency Summary



Comparison

Percentile scores indicate how the candidate compares to other test-takers within various groups. The candidate scored equal to or better than the fraction of test-takers indicated by the percentile.





Candidate: Betty Penske, bettypenske@yourcompany.org

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Authorized: August 31, 2024, by Susan Bookman, HR Avatar Data Collection Account, sue.bookman@richardson.biz

Started: August 31, 2024, 6:31:38PM EST Completed: August 31, 2024, 6:31:38PM EST

Overall Score: 74

Personality Characteristics Detail

This section contains a list of personality characteristics that are frequently associated with job performance. Remember, these are not skills and do not indicate the ability to do a job. Rather, they can be used to evaluate the candidate's fit with the general needs of the job and the organizational culture. Sample interview questions are provided to gather more information.

Detail Interview Guide Adaptability Score: 96 Describe a time where you had to adapt to some significant changes at work. How did you feel? How did you handle the change? W Description: This scale reflects how accepting a person is of 5 1 frequent or substantial changes in his or her job Feelings: Strong Feelings: Unfazed or Feelings: Excited or requirements. Changing work requirements Dislike or Very Slightly Resistant. Comfortable. usually cause stress and put pressure on an Resistant. Weren't Handled the situation & Handled the individual to adapt. High scorers usually thrive able to handle the change only impacted situation well and under changing work conditions, while low change or needed their work in a minor in a way that didn't scorers may burn out or become paralyzed. In significant help. interfere with their way. more stable job circumstances, high scorers may work. become bored, while low scorers would remain satisfied. Interpretation: The candidate's score in this area should What are some of the techniques you use to keep yourself from getting contribute to enhanced overall job performance. burnt out when faced with ever-changing conditions? Thrives on change. Sees self as very flexible and easy-going. However, he or she may often be perceived as disinterested, unmotivated, or too 1 3 easy-going in times of upheaval. Candidate doesn't Candidate is only able to Candidate explains have an effective explain one effective multiple effective technique to keep technique to keep them techniques them from getting from getting burnt out. allowing themselves to not burnt out. get burnt out.



Drive

Score: 84

Description:



This scale reflects the degree to which an individual will work hard to achieve goals and solve critical problems in the organization. High scores on this scale indicate a person will be diligent in their work and use all necessary sources to solve problems. Low scores on this scale indicate a person may be unenthusiastic about work and may struggle with complex tasks and challenges.

Interpretation:

The candidate's score in this area should contribute to enhanced overall job performance.

Highly motivated by challenging goals and tasks, financial rewards, and/or recognition, and willing to work very hard to succeed. Very focused on understanding guidelines, following the rules and personal achievement.

Interview Guide

Describe a time when you had some extra time available at work. How did you use this extra time?



Did not use their

way, or in a way

the organization.

time in a beneficial

that added value to

Used their time in a work related way, but those efforts didn't demonstrate hard work or added value (easy).



5 Used time in a beneficial way and

added value to the organization. Showed ability to work hard and willingness to put in extra effort.

How do you react when you are faced with obstacles while trying to achieve a goal? How do you overcome them?



doesn't

work.

demonstrate hard

Reaction: Reaction: Ready but not Overwhelmed. excited. Candidate shows they are able to Struggles to come up with a clear way overcome the obstacle to overcome the but only by doing the obstacle and bare minimum.

Reaction: Excited and ready. Candidate shows they are able to overcome the obstacle by putting in extra effort and being diligent.



Integrity

Score: 10



Description:

This scale reflects the degree to which an individual acts positively towards the organization, avoids unnecessary risk, and, simply put, does the right thing. High scores on this scale indicate a person will act in the organization's best interest, follow the rules, and work hard under limited supervision. Low scores on this scale indicate a person may engage in risk-taking behaviors, work to undermine the organization, and only do the bare minimum.

Interpretation:

The candidate's score in this area indicates risk of a negative impact on performance for some jobs. Additional probing is strongly recommended.

Distrusts the organization and management. Frequently assumes new ideas or changes will have a negative individual impact. Can be defensive regarding his or her own work, or show hostility towards management or company policies. May take unnecessary risks on the job.

Interview Guide

What circumstance(s) might cause you to withhold information from your supervisor? How would you judge whether doing so would be justified?





Shows that they are not concerned about ethics or organizational values/rules.



Explains only situational circumstances.
Judgement does not stem from an ethical standpoint.



5

Explains only situational circumstances, or no circumstances. Judgement stems from ethical standards.

Do you think it's ever okay to withhold information from your supervisor? How would you judge whether doing so is okay or not?



they are not

organizational

values/rules.

ethics or

Answer shows that

concerned about





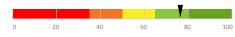
5

Explains only situational circumstances.
Judgement does not stem from an ethical standpoint.

Explains only situational circumstances, or no circumstances. Judgement stems from ethical standards.

Maintaining Awareness of Team Member Needs

Score: 76



Description:

This scale reflects the degree to which an individual senses the needs of team members and sees things from their point of view. High scores on this scale indicate that the individual will likely be very effective at demonstrating to team members that they understand and care about them. This leads to significantly improved loyalty, much stronger work relationships, and noticeably reduced levels of conflict in the workplace.

Interpretation:

The candidate's score in this area should contribute to enhanced overall job performance.

Demonstrates ability to sense the needs of team members and see things from their point of view. Likely to be effective at demonstrating to team members that they understand and care about them, resulting in improved loyalty, stronger work relationships, and reduced levels of conflict in the workplace.

How do you sense how multiple team members are feeling? How do you use this information when interacting with the team?



They are not able

to sense multiple

members' feelings.













They are able to sense multiple members' sense multiple members' feelings. However, they don't use this to show understanding and care.

They are able to sense multiple members' feelings. They use this to show understanding and care.

Tell me about a time when you had difficulties understanding the needs of a team you were working with. Why do you think it was difficult?



on their team

They place blame

and/or don't show

they have learned

from the incident.



.



They recognize that they weren't able to see their team's point of view at first. They now have ways to learn from it.

They have learned from the incident and can clearly express possible reasons.



Managing Resources & Balancing Priorities

Score: 81



Description:

Evaluates a candidate's ability to not only manage resources provided but to balance priorities within a team. High scores on this scale indicate that the individual will likely fulfill goals in a timely manner, have the ability to say "no" when it is appropriate, and be able to determine which demands are important. Low scores on this scale indicate that the individual will likely feel overwhelmed, over-commit, and not give priority to demands that need the most attention.

Interpretation:

The candidate's score in this area should contribute to enhanced overall job performance.

High scores in the scale indicate that the candidate can fulfill goals in a timely manor, say "no" when it is appropriate, and determine which demands are important. This usually means the candidate can be expected to give priority to demands that need the most attention and will not feel overwhelmed or overcommit.

Interview Guide

Describe a situation where you successfully demonstrated your ability to say no. Why was that important?



Is unable to clearly describe a time when they had to say no. Or they don't see the importance in saying no.



Describes a clear time when they had to say no, but it is unclear on why it was important.



Describes a clear time when saying no was important because it prioritized demands that were more important.

How do you handle an overwhelming situation due to over-committing yourself or your team?



1 Explains they do not work well with competitive people

and it leaves them

unmotivated.



Demonstrates the ability to admit to and quickly fix their error but didn't put preventative systems in place.



Demonstrates the ability to admit to their error, put preventative systems in place, and quickly fix the error.

Resilience

Score: 93



Description:

This scale reflects the degree to which an individual can withstand adversity, bounce back from difficult events, and be persistent in doing work tasks despite difficulties that come their way. High scores on this scale indicate a person will likely be able to deal with difficult situations with ease, perceive they have control over events in their life, and continue to push forward to achieve goals. Low scores on this scale indicate a person may claim that mistakes/failures were out of their control. Low scorers tend to not cope well with on-the-job stress and don't put in the extra effort to achieve success when obstacles come their way.

Interpretation:

The candidate's score in this area should contribute to enhanced overall job performance.

Responses indicate that the candidate can effectively work through difficulties at work by exhibiting positive emotions, having control over the events, being proactive, remaining hopeful, and learning from the experience. Candidate can always be expected to push forward to achieve their goals, even when obstacles come their way.

Describe a time when something at work/school didn't go as planned. How did you feel? How did it impact your work moving forward?



Feelings had a negative outlook. Event impacted their work in a negative way, they weren't able to learn from it or persevere.



Feelings are true to the situation. Event impacted their work in a negative way but were able to learn from it and persevere.



Feelings are true to the situation but with a positive outlook. The event impacted their work in a positive way or didn't impact their work at all.

How do you normally react to bad news?



1 They get upset and

don't know how to

work through the

challenges.



They get upset, however they see the positive outlook and have a plan to fix the challenges.

3



They are able to see the positive outlook in the long run and it doesn't impact their work.



Detail **Interview Guide Teamwork** Score: 76 Describe a time when you worked in a team. What was your role? How did you delegate tasks with the other team members? Description: This scale reflects the degree to which an 3 individual works well with teams and maintains They describe their They describe their role They describe their positive interpersonal relationships. High scores role in a way that in a way that doesn't role in a way that on this scale indicate a person will thrive in does not show show significance. shows significance. collaborative team settings and maintain highsignificance. Delegation tactics Delegation tactics were quality relationships with coworkers. Low scores Delegation tactics were efficient and efficient and helpful. on this scale indicate a person will prefer working were not efficient helpful. on individual projects and may struggle to or helpful. maintain close working relationships with colleagues. Interpretation: The candidate's score in this area should Do you prefer working in teams or by yourself? Why? contribute to enhanced overall job performance. Actively cultivates relationships. Comfortable meeting new people and sensitive to how others feel. Works with colleagues and seeks input to Response reflects They choose teams They feel they would develop friendships and meet goals. or individual and work well in either rational reasons for feel they would be environment but are why they prefer unable to back that up teams, individual, incapable of working in the with rational reasons. or both. They feel opposite they would work environment. well in either environment.

Emotional Intelligence Detail

This section contains a list of emotional intelligence characteristics that indicate how tuned in a candidate is to his or her own emotions, and those of others, as well as the candidate's ability to control his or her behavior in light of the emotions he or she is experiencing. These traits can often impact performance in groups or teams. Sample interview questions are provided to gather more information.

Continued on next page.



Empathy and Emotional Self-Control

Score: 74



Description:

This scale reflects both the ability to sense and understand other people's feelings, feel sympathy for others, and see things from other people's point of view, and the ability to manage the desire to satisfy urges or impulses, showing restraint and managing behaviors to ensure appropriate and effective interactions with others.

Interpretation:

The candidate's score in this area should contribute to enhanced overall job performance.

Demonstrates strengths in sensing the emotional needs of others, sympathizing with other people's problems, and seeing things from other people's point of view. Likely to be effective at demonstrating to customers or coworkers that they understand and care about them, resulting in improved customer loyalty, stronger work relationships, and reduced levels of conflict in the workplace.

Interview Guide

How well can you sense how others around you are feeling? How do you use this information when interacting with them?



rates that

Demonstrates that they are unable to sense how others around them are feeling.



Provides examples on how they are able to sense other's feelings. They don't use this to show understanding and

3



Provides examples on how they are able to sense others' feelings. They use this to show they understand and care about them.

5

What do you typically do when you are working closely with someone who is very upset?



1

They have an inappropriate response and don't demonstrate understanding or care.



3

They (1) have an appropriate response and (2) demonstrate understanding but unable to show the customer that they care.



1

They (1) have an appropriate response (2) demonstrate understanding and (3) show the customer that they care.



Identity Confirmation Photos

The following photos of the candidate and any identification were uploaded during the assessment session.

Photo Analysis Results				
- Risk:	Medium risk of cheating based on image inconsistencies			
- Percent match among processed faces	100%			
- Total images processed	17			
- Total images with valid faces	14 (82%)			
- Total pairs of faces compared	13			
- Pairs in which faces matched	13 (100%)			









Pre/Post-Test Photo

ID Photo

In-Test Error Detected (No Face Detected)

In-Test Error Detected (No Face Detected)









In-Test Error Detected (No Face Detected)

In-Test Photo

In-Test Photo

In-Test Photo





In-Test Photo

Pre/Post-Test Photo



Report Preparation Notes

- Hiring decisions should never be based on a single source of information. The most effective use of this assessment report is as a part of a multi-faceted program of candidate evaluation that includes resume review, interviews, and reference checks.
- Overall vs Percentiles Scores: The overall score reflects the success in the test, based on the mean (average) and standard deviation of the test scores. The percentile score reflects the percentage of test-takers who scored equal or below this overall score. We recommend you use the Overall Score as your primary evaluation criteria. However, percentile scores can often be useful in comparing specific candidates against one another and with a group, such as for test takers in a certain organization or within a certain account.
- Note that comparison information is calculated based on completed instances of this assessment at that time the
 assessment is scored. As additional instances are completed, the comparative data may change. You can always update a
 report to the current values by clicking on 'Recalculate Percentiles' within the online results viewing pages at
 www.hravatar.com.
- Most competency scores are norm-based, which means that they can be interpreted in terms of their distance from the average or mean score. For all scales, a score equal to the mean receives a score of 65 and scores above and below this value are set so that a score change of 15 equals one standard deviation.
- For linear competencies, higher is better across the entire scale. For these scales a score between 65 and 80 (light green) represents 0 to 1 standard deviation above the mean and a score above 80 (dark green) represents more than one standard deviation above the mean. Similarly, a score of 50 65 (yellow) represents 0 to 1 standard deviation below the mean, while a score of 35 50 (orange) equates to 1 to 2 standard deviations below the mean, and a score below 35 represents more than 2 standard deviations below the mean.
- Sim ID: 14190-2, Key: 0-0, Rpt: 68, Prd: 5209, Created: 2024-08-31 23:31 UTC
- UA: Mozilla/5.0 (Windows NT 6.3; Trident/7.0; Touch; rv:11.0) like Gecko



Score Calculation Detail

The following table provides a summary of how the overall score was calculated from the individual competency scores. Competency scores are calculated on a 0-100 scale by first calculating a Z statistic based on test-taker responses and then transforming the Z value to a scale with target mean and standard deviation. Certain competencies have a normal score distribution where it is best to be closest to the mean. For these competencies we modify the Z statistic by multiplying its absolute value by minus 1 for the overall score calculation. Next, to calculate the overall score, a weighted average of all modified competency Z statistics is computed and this weighted average is itself transformed to a Z statistic, which is then transformed to a score with the same target mean and standard deviation. Finally outlier scores are adjusted if they are below 0 or above 100.

Competency	Score	How applied to overall	Score Value Used	Weight (%)
Adaptability	96.8254	Z-Statistic	2.1217	12.5000
Drive	84.6021	Z-Statistic	1.3068	12.5000
Empathy and Emotional Self-Control	74.6375	Z-Statistic	0.6425	12.5000
Integrity	10.0000	Z-Statistic	-3.6667	12.5000
Maintaining Awareness of Team Member Needs	76.5673	Z-Statistic	0.7712	12.5000
Managing Resources & Balancing Priorities	81.5218	Z-Statistic	1.1015	12.5000
Resilience	93.8587	Z-Statistic	1.9239	12.5000
Teamwork	76.5215	Z-Statistic	0.7681	12.5000
Weighted Average of Cor		0.6211		
Mean applied to Raw We	0.0000			
Standard Deviation appli	1.0000			
Normalized Raw Score:	0.6211			
Mean:	65.0000			
Standard Deviation Used	15.0000			
Final Overall Score:		74.3168		



Notes

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