

# Test Results and Interview Guide

Candidate: Richard Wantsajob

Assessment: Agent - Purchasing (Spanish)

Completed: October 26, 2024

Prepared for: Sara Maple

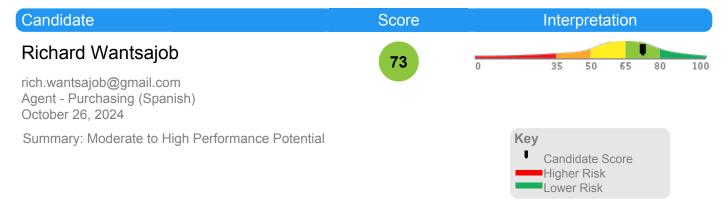
Example Company

# What's Included

- Overall Score
- Competency Summary Table
- Comparison Matrix
- Detailed Competency Results with Interview Guide

Important Note: The Agent - Purchasing (Spanish) assessment measures key factors related to high performance and tenure in this job. Attribute types measured vary by test, but can include cognitive ability, skills, knowledge, personality characteristics, emotional intelligence, and past behavioral history. This report includes a one page summary, followed by detailed results with an embedded interview guide. Note that these results should always be used as a part of a balanced candidate selection process that includes independent evaluation steps, such as interviews and reference checks.

# **Overall**



# **Competency Summary**

Competency	Score	Interpretation	
Cognitive Abilities (relates to job performance, problem-	solving, ability to learn,	etc.)	
Analytical Thinking and Attention to Detail	85	0 35 50 65 80	100
Personality Characteristics (relates to fit with the job/tea	m environment)		
Adaptability	73	0 35 50 65 80	100
Integrity	10	0 35 50 65 80	100
Drive	67	0 35 50 65 80	100
Resilience	74	0 35 50 65 80	100
Teamwork	65	0 35 50 65 80	100
Emotional Intelligence (relates to situational judgment, p	erformance and teamwo	ork)	
Empathy and Emotional Self-Control	87	0 35 50 65 80	100
Scored Survey Questions (Custom Questions)			
History Survey - Performance History Survey - Tenure	75 69		

# Comparison

Percentile scores indicate how the candidate compares to other test-takers within various groups. The candidate scored equal to or better than the fraction of test-takers indicated by the percentile.

Test-Taker Group	Percentile	0	10	20	30	40	50	60	70	80	90	100
Global	73rd										i	
United States	60th								i	I I	i i	
Example Company	67th									I I	I I	



Candidate: Richard Wantsajob, rich.wantsajob@gmail.com

Assessment: Agent - Purchasing (Spanish)

Authorized: October 26, 2024, by Sara Maple, Example Company, qamailsaram.mike@hravatar.com

Started: October 25, 2024, 9:17:24 PM EDT Completed: October 25, 2024, 9:17:24 PM EDT

Overall Score: 73

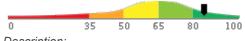
# **Cognitive Abilities Detail**

This section contains a list of job-related cognitive abilities that have been evaluated in a job-like context using simulation technology. Studies have demonstrated that cognitive abilities are highly correlated with job performance for many jobs. Abilities also correlate with problem-solving and the ability to learn quickly.

### Detail

# Analytical Thinking and Attention to Detail

Score: 85



### Description:

This scale indicates both the capacity to think in a thoughtful, discerning way, to solve problems, utilize resources, analyze data, and apply attention to detail. Individuals who demonstrate high amounts of analytical thinking are able to recognize patterns rapidly, navigate through problems, and resolve difficult problems systematically. Individuals who demonstrate high attention to detail produce work products that are consistently accurate and require little checking. They rarely forget schedule commitments or overlook even the smallest details.

### Interpretation:

High scores in this area correlate with superior performance for many jobs.

Able to think in a thoughtful, discerning way. Can often solve difficult problems, plan many-featured tasks and projects, organize multiple resources, and analyze complex data. Able to quickly recall and use information when needed or appropriate. Additionally, able to achieve a high degree of thoroughness and accuracy in a work task. Concerned for all areas involved. Work products require little or no review or checking to maintain consistency.

### Interview Guide

How do you handle a situation when you've messed up due to overlooking an important detail?



**☆** 

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Is unable to handle the situation.

Demonstrates the ability to admit to their error and quickly fix the error, but didn't put preventative systems in place.

Demonstrates the ability to admit to their error and quickly fix the error, but didn't put preventative systems in place.



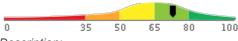
# **Personality Characteristics Detail**

This section contains a list of personality characteristics that are frequently associated with job performance. Remember, these are not skills and do not indicate the ability to do a job. Rather, they can be used to evaluate the candidate's fit with the general needs of the job and the organizational culture. Sample interview questions are provided to gather more information.

### Detail

# Adaptability





### Description:

This scale reflects how accepting a person is of frequent or substantial changes in his or her job requirements. Changing work requirements usually cause stress and put pressure on an individual to adapt. High scorers usually thrive under changing work conditions, while low scorers may burn out or become paralyzed. In more stable job circumstances, high scorers may become bored, while low scorers would remain satisfied.

### Interpretation:

The candidate's score in this area should contribute to enhanced overall job performance.

Prefers a dynamic work environment. Able to remain focused and positive in times of significant workplace change. Fairly easygoing and relaxed. However, may appear uninterested under certain circumstances.

### Interview Guide

What are some of the techniques you use to keep yourself from getting burnt out when faced with ever-changing conditions?





Candidate doesn't have an effective technique to keep them from getting burnt out.



Candidate is only able to explain one effective technique to keep them from getting burnt out.

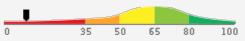


W 5

Candidate explains multiple effective techniques allowing themselves to not get burnt out.

# Integrity

### Score: 10



### Description:

This scale reflects the degree to which an individual acts positively towards the organization, avoids unnecessary risk, and, simply put, does the right thing. High scores on this scale indicate a person will act in the organization's best interest, follow the rules, and work hard under limited supervision. Low scores on this scale indicate a person may engage in risk-taking behaviors, work to undermine the organization, and only do the bare minimum.

### Interpretation:

The candidate's score in this area indicates risk of a negative impact on performance for some jobs. Additional probing is strongly recommended.

Distrusts the organization and management. Frequently assumes new ideas or changes will have a negative individual impact. Can be defensive regarding his or her own work, or show hostility towards management or company policies. May take unnecessary risks on the job.

What circumstance(s) might cause you to withhold information from your supervisor? How would you judge whether doing so would be justified?



Shows that they are not concerned about ethics or organizational values/rules.



Explains only situational circumstances. Judgement does not stem from an ethical standpoint.



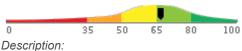
Explains only situational circumstances, or no circumstances. Judgement stems from ethical

standards.



# **Drive**

Score: 67



This scale reflects the degree to which an individual will work hard to achieve goals and solve critical problems in the organization. High scores on this scale indicate a person will be diligent in their work and use all necessary sources to solve problems. Low scores on this scale indicate a person may be unenthusiastic about work and may struggle with complex tasks and challenges.

### Interpretation:

The candidate's score in this area should contribute to enhanced overall job performance.

Motivated by challenging goals and tasks, financial reward, and/or recognition, and willing to work hard to succeed. Focused on understanding and following guidelines, personal achievement, and meeting or exceeding quality and production standards.

### Interview Guide

How do you react when you are faced with obstacles while trying to achieve a goal? How do you overcome them?



Reaction: Overwhelmed. Struggles to come up with a clear way to overcome the obstacle and doesn't demonstrate hard work.



Reaction: Ready but not excited. Candidate shows they are able to overcome the obstacle but only by doing the bare minimum.

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5 Reaction: Excited and ready. Candidate shows they are able to overcome the obstacle by putting in extra effort and being

diligent.





### Resilience

Score: 74



This scale reflects the degree to which an individual can withstand adversity, bounce back from difficult events, and be persistent in doing work tasks despite difficulties that come their way. High scores on this scale indicate a person will likely be able to deal with difficult situations with ease, perceive they have control over events in their life, and continue to push forward to achieve goals. Low scores on this scale indicate a person may claim that mistakes/failures were out of their control. Low scorers tend to not cope well with on-the-job stress and don't put in the extra effort to achieve success when obstacles come their way.

Please note that resilience is not a fixed trait. Unlike many other personality characteristics, resilience can be developed over time. Additionally, multiple factors can influence how resilient a person is within a specific situation. In recognition of these features, additional probing using suggested interview questions is strongly recommended.

### Interpretation:

The candidate's score in this area should contribute to enhanced overall job performance.

Responses indicate that the candidate can effectively work through difficulties at work by exhibiting positive emotions and the ability to take control of events. Candidate can likely push forward to achieve their goals, even when obstacles come their way.

### Interview Guide

Describe a time when something at work/school didn't go as planned. How did you feel? How did it impact your work moving forward?



Feelings had a negative outlook. Event impacted their work in a negative way, they weren't able to learn from it or persevere.



Feelings are true to the situation. Event impacted their work in a negative way but were able to learn from it and persevere.



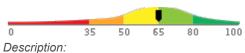
Feeling

Feelings are true to the situation but with a positive outlook. The event impacted their work in a positive way or didn't impact their work at all.



### **Teamwork**

Score: 65



This scale reflects the degree to which an individual works well with teams and maintains positive interpersonal relationships. High scores on this scale indicate a person will thrive in collaborative team settings and maintain high-quality relationships with coworkers. Low scores on this scale indicate a person will profess.

team settings and maintain high-quality relationships with coworkers. Low scores of this scale indicate a person will prefer working on individual projects and may struggle to maintain close working relationships with colleagues.

### Interpretation:

The candidate's score in this area should contribute to enhanced overall job performance.

Actively cultivates relationships. Comfortable meeting new people and sensitive to how others feel. Works with colleagues and seeks input to develop friendships and meet goals.

### Interview Guide

Describe a time when you worked in a team. What was your role? How did you delegate tasks with the other team members?

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They describe their role in a way that does not show significance. Delegation tactics were not efficient or helpful.



They describe their role in a way that doesn't show significance. Delegation tactics were efficient and helpful.





They describe their role in a way that shows significance. Delegation tactics were efficient and helpful.



# **Emotional Intelligence Detail**

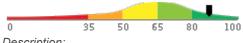
This section contains a list of emotional intelligence characteristics that indicate how tuned in a candidate is to his or her own emotions, and those of others, as well as the candidate's ability to control his or her behavior in light of the emotions he or she is experiencing. These traits can often impact performance in groups or teams. Sample interview questions are provided to gather more information.

### Detail

# Interview Guide

### **Empathy and Emotional Self-**Control

Score: 87



### Description:

This scale reflects both the ability to sense and understand other people's feelings, feel sympathy for others, and see things from other people's point of view, and the ability to manage the desire to satisfy urges or impulses, showing restraint and managing behaviors to ensure appropriate and effective interactions with others.

### Interpretation:

The candidate's score in this area should contribute to enhanced overall job performance.

Demonstrates exceptional strengths in sensing the emotional needs of others, sympathizing with other people's problems, and seeing things from other people's point of view. Likely to be very effective at demonstrating to customers or coworkers that they understand and care about them, resulting in significantly improved customer loyalty, much stronger work relationships, and noticeably reduced levels of conflict in the workplace.

How important is it to sense what others you are working with are feeling? How do you adapt when you can tell a coworker is upset or excited?



Not important to them. Unable to adapt.



Important to them. Adapt by regulating their emotions to be either professional, caring, OR understanding.



5

Very important to them. Adapt by regulating their emotions to be professional. caring, AND understanding.

# Scored Survey Detail

This section provides additional detail on the candidate's scored survey responses. Potential caution areas (if any) are specified in each detail section.

# Detail

### **History Survey -Performance**

Score: 75

### Description:

Evaluates elements of the candidate's past work and education history to identify indications of high or low performance potential.

### Interview Guide

Describe how your past performance makes you a good candidate for this job.



rationale given.

W 2 No examples or







Weak connection between past and future.

Clear connection between past and future.



### Interview Guide Detail **History Survey -**Tenure What are some of the reasons you have left previous jobs? Score: 69 Description: \$ \$ \$ \$ Evaluates a candidate's past employment 1 3 5 history and related factors for indications of potentially low job tenure. Many different Reasonable Circumstances for leaving generally credible or somewhat reasons. Blames rationale or circumstances clearly outside employer. outside control. contról.



# **Identity Confirmation Photos**

The following photos of the candidate and any identification were uploaded during the assessment session.

# Photo Analysis Results

- Risk:	Medium risk of cheating based on image inconsistencies
- Percent match among processed faces	100%
- Total images processed	17
- Total images with valid faces	14 (82%)
- Total pairs of faces compared	13
- Pairs in which faces matched	13 (100%)









Pre/Post-Test Photo

ID Photo

In-Test Error Detected (No Face Detected)

In-Test Error Detected (No Face Detected)







In-Test Photo



In-Test Photo



In-Test Photo







Pre/Post-Test Photo



# **Report Preparation Notes**

- Hiring decisions should never be based on a single source of information. The most effective use of this
  assessment report is as a part of a multi-faceted program of candidate evaluation that includes resume review,
  interviews, and reference checks.
- Overall vs Percentiles Scores: The overall score reflects the success in the test, based on the mean (average)
  and standard deviation of the test scores. The percentile score reflects the percentage of test-takers who scored
  equal or below this overall score. We recommend you use the Overall Score as your primary evaluation criteria.
  However, percentile scores can often be useful in comparing specific candidates against one another and with a
  group, such as for test takers in a certain organization or within a certain account.
- Note that comparison information is calculated based on completed instances of this assessment at that time
  the assessment is scored. As additional instances are completed, the comparative data may change. You can
  always update a report to the current values by clicking on 'Recalculate Percentiles' within the online results
  viewing pages at www.hravatar.com.
- Most competency scores are norm-based, which means that they can be interpreted in terms of their distance
  from the average or mean score. For all scales, a score equal to the mean receives a score of 65 and scores
  above and below this value are set so that a score change of 15 equals one standard deviation.
- For linear competencies, higher is better across the entire scale. For these scales a score between 65 and 80 (light green) represents 0 to 1 standard deviation above the mean and a score above 80 (dark green) represents more than one standard deviation above the mean. Similarly, a score of 50 65 (yellow) represents 0 to 1 standard deviation below the mean, while a score of 35 50 (orange) equates to 1 to 2 standard deviations below the mean, and a score below 35 represents more than 2 standard deviations below the mean.
- This assessment makes use of data from the Occupational Information Network (O\*NET), which is funded by
  the U.S. Federal Government U.S. Department of Labor/Employment and Training Administration
  (USDOL/ETA) as a primary source of occupational information. The O\*NET database contains information on
  hundreds of standardized and occupation-specific descriptors that are continually updated by ongoing research.
  These data are used in preparing descriptive information as well as setting relative weights between
  competencies used in calculating the overall score. For additional information about O\*NET, visit
  http://www.onetcenter.org.
- O\*Net Standard Occupational Code (SOC) Used: 13-1023.00
- O\*Net Version: 26.3
- Sim ID: 16184-1, Key: 0-0, Rpt: 91, Prd: 7185, Created: 2024-10-26 01:17 UTC
- UA: Mozilla/5.0 (Windows NT 6.3; Trident/7.0; Touch; rv:11.0) like Gecko



# **Score Calculation Detail**

The following table provides a summary of how the overall score was calculated from the individual competency scores. Competency scores are calculated on a 0-100 scale by first calculating a Z statistic based on test-taker responses and then transforming the Z value to a scale with target mean and standard deviation. Certain competencies have a normal score distribution where it is best to be closest to the mean. For these competencies we modify the Z statistic by multiplying its absolute value by minus 1 for the overall score calculation. Next, to calculate the overall score, a weighted average of all modified competency Z statistics is computed and this weighted average is itself transformed to a Z statistic, which is then transformed to a score with the same target mean and standard deviation. Finally outlier scores are adjusted if they are below 0 or above 100.

Competency	Score	How applied to overall	Score Value Used	Weight (%)	
Adaptability	73.4265	Z-Statistic	0.5618	6.8830	
Empathy and Emotional Self-Contro	87.8601 I	Z-Statistic	1.5240	9.1735	
History Survey - Performance	75.6235	Z-Statistic	0.7082	9.1735	
History Survey - Tenure	69.2068	Z-Statistic	0.2805	9.1735	
Integrity	10.0000	Z-Statistic	-3.6667	7.8462	
Drive	67.4153	Z-Statistic	0.1610	7.0636	
Analytical Thinking and Attention to Detail	85.3570	Z-Statistic	1.3571	37.0011	
Resilience	74.6190	Z-Statistic	0.6413	7.0636	
Teamwork	65.3716	Z-Statistic	0.0248	6.6221	
Weighted Average of (		0.5419			
Mean applied to Raw Weighted Avg:					
Standard Deviation applied to Raw Weighted Avg:					
Normalized Raw Score	0.5419				
Mean:		65.0000			
Standard Deviation Used:					
Final Overall Score:				73.1291	



# **Notes**

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